

# QUEENSLAND SALES EXECUTIVE

## POSITION DESCRIPTION



Create Your Own Sanctuary

**Suncoast Outdoor Living** has been providing quality Outdoor Living Spaces since 1993. With over 25 years of operation, they have earned a reputation for quality, service and the provision of excellence in service. Due to ongoing and consistent growth, there is the need for a second salesperson to assist in the ongoing growth of this locally owned business based in beautiful South East Queensland.

### The Position

- Sales Executive
- Brisbane-based (warehouse/office is located in Woodridge)
- Full-time
- Commission-based - with incentives. Specifics will be discussed in interview.

### Duties

- Action and convert the provided leads and opportunities
- Foster relationships where opportunities arise
- Work with the office staff to provide timely quotations
- Sell our products.

### Skills Required

- Sales experience within the patio (or enclosure) industry – minimum 5 years
- An excellent history of performance and results
- Strong computer skills (and willingness to embrace technology)

### Personal Attributes

- A self-starter and highly motivated
- Great people skills including excellent phone manner
- Eye for detail
- Willingness to learn new products
- A person who sells with honesty and integrity
- Possession of a well-maintained and reliable vehicle
- Please note we are a smoke-free workplace.

If you're working somewhere else – why move? This company is long established with great sustainability, strong systems and strong financial standing. Our marketing is firing and we have more than enough leads for another salesperson. Suncoast rewards its salespeople for achieving outstanding results. We have excellent installation crews, so you know your promises during the sale process will be met. Suncoast looks after its team; they work hard and they play hard. This is a quality product which almost sells itself and with professional building crews and great team cohesion; the jobs get done and done well – making your job easier.

### **Applications**

If this interests you – then please apply as follows. Please do NOT contact Suncoast directly or Donna via phone. If you have a question, please email to: [admin@donna-stone.com.au](mailto:admin@donna-stone.com.au).

All applications to: [admin@donna-stone.com.au](mailto:admin@donna-stone.com.au) - Attention Donna Stone

Please be sure to include:

- Your resume
- A cover letter and say why you are interested in this career position
- A minimum of four (4) work referees – with contact phone numbers please.

We encourage you to apply ASAP. This position is open now, and we would like to shortlist before Christmas, with a view to face to face interviews in January and start shortly thereafter. We will wait a short time for the right person to give notice if required. We are excited to see this business go from strength to strength and are looking for someone who will be equally excited and devoted to being part of the success of Suncoast Outdoor Living.

The recruitment of this position is being proudly handled by:

